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Proposal to Lease Office Space at 132-B Harbor Way Santa Barbara, CA 93109

Represent You.com





1. Introduction

Club Travel seeks to rent the office space located at 132-B Harbor Way.

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II. Business Terms

1. Proposed Term

2 years with 3 one year options after the initial term.

2. Proposed Monthly Rent

\$2,000/mo. + \$110 utility surcharge.

3. Proposed Percentage Rent

Base rent -

4. Required Personal Guarantee

Robert Mecay will assume the responsibility of personal guarantor.

5. Required Insurance

Club Travel will provide the required insurance with limits of up to \$1,000,000.

II. Business Concepts

1. Submit a detailed description of the business concept or office use.

Club Travel (http://internationalclubtravel.com/), a division of International Production Company, LLC, Club Travel's business is the sale of individual, family, and group cruise line vacations. In addition, Club Travel plans on developing (out of the Santa Barbara location) excursions which would consist of walking tours for ships passengers coming to the Port of Santa Barbara and for other tourists in Santa Barbara.

These walking tours would be of the Harbor, The Funk Zone and a Wine Tasting Tour.

Club Travel plans will be on contacting the cruise ships corporate headquarters in Florida or at the CLIA 360 Conference in Fort Lauderdale, FL in April to arrange these excursions and tours. All cruise lines attend this event. In addition, Club Travel would be working with the hotels in the area and of course the various wineries, restaurants and museums that would like to be included in the tour.

Club Travel will initially sublease less than half the space to Representyou.com while developing the Santa Barbara market. Club Travel's intention is to grow into the entire space. Club Travel is a member of CLIA (see cruising.org), the world's largest cruise association.

2. Include a tentative plan for the space, including a sketch of key design elements. If applicable, provide a cost estimate and a time line for remodeling the space.

The businesses intend to the use space "as is" with aesthetic improvements. There will be no structural changes undertaken. Offices are for corporate and sales use and will maintain a high aesthetic standard. The plan is to update the space with a Nautical feel to be appealing to customers. All of these improvements would be done at Club Travel expense.

3. Provide the proposed hours of operation and any seasonal variations

Business operation as planned: M-F: 8am-7pm, Saturday: as needed.

4. Identify if the business is a new venture or an established business

Club Travel:

5 years of operations in Nevada and 15 years of operation in Minnesota with plans to expand new

services in Santa Barbara.

III. Applicant Information

5. Provide contact information including name, address, and phone number.

Club Travel
Robert Mecay
PO Box 12520
Zephyr Cove, NV 89448

Club Travel Robert Mecay Club Travel Brook Mecav

<u>bmecay(</u>775-589-___.

805-7 PO Box 786

170 HWY 50

Summerland, CA 93067

Stateline, NV 89448

6. Indicate business entity, for example, Sole Proprietorship, Corporation, etc.

Club Travel is a division of International Production Company (a Corporation) - Tax ID #41-1

7. List corporate officers (if applicable)

Club Travel/International Production Company

Robert Mecay

Brook Mecay

President

Vice President

8. Indicate the length of time and locations at which the applicant has operated this type of business.

Club Travel:

5yrs: 170 Hwy 50, Stateline, NV 89448

15yrs: 2925 Dean Pkwy, Minneapolis, MN 55416